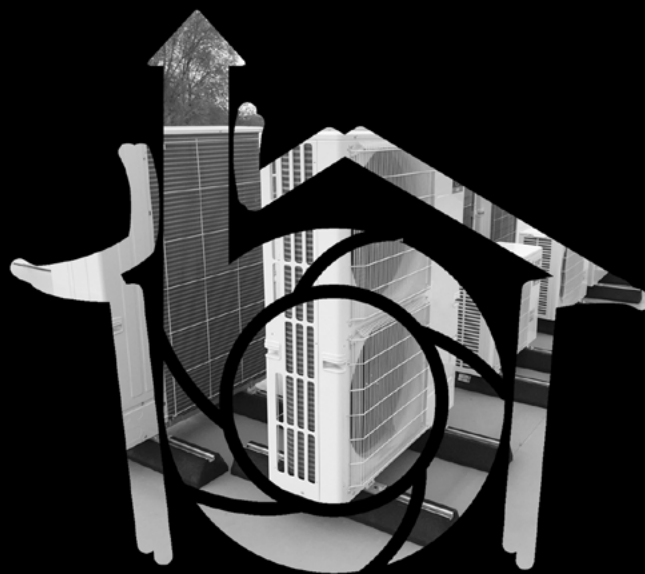


NEWSLETTER AUGUST 2018



**pump
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Product Focus: Flexi Support Systems



University Hospital of Wales is a major 1000-bed hospital in the Heath district of Cardiff, Wales. UHW is a teaching hospital of Cardiff University School of Medicine. Keir Construction, the main contractor on the project, appointed Whitehead Building Services to oversee the installation of new rooftop air-handling units.

Flexi Support Systems were ordered, via BSS Cardiff to support these rooftop services. However, due to the existing roof having load management limitations, the support framework for the largest and heaviest of the two air-handling units, had to be supported in a way that the load dispersal was concentrated directly above the main roof beams.

To achieve this, Pump House supplied their 'Flexi heavy – Flexi TWIN' frame solutions, designed to specifically work with this type of restriction. Supplied together with secondary support beams, the framework feet could then be positioned immediately above the main roof beams below. Pump House also factored in the correct amount of secondary support beams, to ensure all air-handling unit sections were adequately supported individually.

With the second air-handling unit being somewhat smaller and lighter in size, Pump House supplied their standard 'flexi-heavy - flexi Modular frame' to support this unit, albeit at a higher than usual framework target height.

[More on our Flexi website](#)



People in Business: Vern Klein



Vern Klein joins Pump House.

Following another successful year, Pump House has decided to invest in the growth of the business, and what better way to do that by investing in people.

Pump House are delighted to appoint Vern Klein who will take the role as Area Sales Manager for the South. Vern brings with him many years of sales, account management and business development in the industry having previously been employed by Advanced Engineering Ltd and Aspen Pumps.

Vern said:

"What a breath of fresh air it is to join such a down to earth company. It's an interesting time at Pump House – there's so much potential for growth. A friendly and successful company who understand customer needs, with a vast range of products to suit such a fast-changing industry – they are silent heroes! What a fantastic time to work with existing and prospective customers to increase demand and sales opportunities."

If you would like to meet with Vern you can contact him below:

Email:

vern.klein@pumph.co.uk

Phone Number:

+447809 340 870

LinkedIn:

[Vern Klein](#)

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